

NOTICE OF INVITATION FOR BIDS

1. The Federal Democratic Republic of Ethiopia (FDRE) has allocated budget towards the cost of the following Road Construction Projects and intends to apply part of this budget to payments under these projects.

Package XX (20)						
<i>Item No.</i>	<i>Project Name</i>	<i>Estimated Length (Km)</i>	<i>Pavement Type</i>	<i>Project Duration</i>	<i>Contract Delivery</i>	<i>Procurement Type</i>
1	Construction Works of Lalibela – Kulmesk – Muja – Kobo, Lot 1: Lalibela – Kulmesk – Muja Design and Build Road Project	45	AC	3.33 Years	DB	ICB
2	Construction Works of Homosha – Hidassie Dam, Lot 1: Homosha – Km 70 Design and Build Road Project	70	AC	3.5 Years	DB	ICB
3	Construction Works of Durbete – Kunzula – Gelago - Metema, Lot 1: Durbete – Kunzila Design and Build Road Project	136	AC	3.5 Years	DB	ICB
4	Construction Works of Tongo – Assossa, Lot 1: Assossa – Furfur Design and Build Road Project	68	AC	3.5 Years	DB	ICB

Package XXI (21)						
<i>Item No.</i>	<i>Project Name</i>	<i>Estimated Length (Km)</i>	<i>Pavement Type</i>	<i>Project Duration</i>	<i>Contract Delivery</i>	<i>Procurement Type</i>
1	Construction Works of Guliso – Cheliya – Begi, Lot 1: Guliso – Km 66 Design and Build Road Project	66	AC	4.0 Years	DB	ICB
2	Construction Works of Nejo – Jarso – Begi – Yayo, Lot 1: Nejo – Km 65 Design and Build Road Project	65	AC	4.0 Years	DB	ICB
3	Construction Works of Gimbi – Guye – Alga – Metu, Lot 1: Gimbi – Km 70 Design and Build Road Project	70	AC	4.0 Years	DB	ICB

Note: - **DB** = Design and Build; **ICB** = International Competitive Bidding; and **AC** = Asphalt Concrete

2. The Ethiopian Roads Authority now invites bidders to submit sealed bids for providing the necessary labor, material and equipment for construction works of the above road projects.
3. Interested bidders shall submit the following evidence:
 - a. In the case of Ethiopian bidders, Certificate of Registration from Ministry of Construction with the relevant **Categories as specified in item 4 of tables** below renewed for 2012

EFY and other appropriate documentary evidences demonstrating the bidder's compliance, which shall include:

- i) Trading License renewed for 2012 EFY;
 - ii) Tax Clearance Certificate, which states that the bidder can participate in any public tender, valid at bid submission date;
 - iii) VAT Registration Certificate; and
 - iv) Registration as Supplier in the list of the mandated public body, i.e. public Procurement and Property Administration Agency (PPAA).
- b. In case of bidders other than Ethiopians;
- i) Business organization registration certificate or Trade License issued by the country of establishment.
 - ii) Tax Clearance Certificate issued from the Tax Authority (Inland Revenue Authority) which allows the bidder to participate in public tenders at the date of the deadline for bid submission if the foreign bidder already has on-going or completed projects in the Country; Ethiopia.

4. Bidding will be conducted through International Competitive Bidding (ICB) procedures as specified on the tables above and is open to all eligible bidders as specified and defined in the Bidding Documents. The minimum Annual Construction Turnover, Cash Flow, General and Specific Construction Experience for each of the project is as shown below:

4.1. Qualification and Evaluation Criteria of Package XX (20) Road Projects

4.1.1 Construction Works of Lalibela – Kulmesk – Muja – Kobo, Lot 1: Lalibela – Kulmesk – Muja Design and Build Road Project

Item/ No.	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
1	<i>Annual Construction Turnover for the Last Five Years</i>	ETB 420 Million (Peak)	ETB 1.052 Billion (Average)
		The annual construction Turnover (ACT) requirement for a Joint Venture (JV) of Local and Foreign Firms is ETB 789 Million (Average)	
2	<i>Liquid Asset /Cash Flow Requirement</i>	ETB 131 Million	ETB 175 Million
3	<i>General Construction Experience</i>	2 Years Firm Experience under Construction Contracts in the role of Prime Contractor, Joint Venture Partner, Management Contractor or Sub-Contractor.	5 Years Firm Experience under Construction Contracts in the role of Prime Contractor, Joint Venture Partner, Management Contractor or Sub-Contractor.
4	<i>Specific Construction Project Experience</i>	A Minimum of One (1) Any Type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Project with a Value of ETB 1.225 Billion; OR A Minimum of Two (2) Any Type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Projects Each with a Value of ETB 612 Million; OR	A Minimum of Two (2) Asphalt Concrete (AC) Road Construction or Upgrading or Rehabilitation Projects Each with a Value of at least ETB 1.750 Billion within the last ten (10) years that has been successfully and substantially completed (80% Completed).

Item/ No.	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
		A Minimum of Three (3) any type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Projects Each with a Value of ETB 408 Million ; <i>In all cases, the experiences shall be within the last ten (10) years that has been successfully and substantially completed (70% Completed).</i>	
5	Grade	RC - 1 or GC - 1	

4.1.2 Construction Works of Homosha – Hidassie Dam, Lot 1: Homosha – Km 70 Design and Build Road Project

Item /No	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
1	Annual Construction Turnover for the Last Five Years	ETB 428 Million (Peak)	ETB 1.071 Billion (Average)
		The annual construction Turnover (ACT) requirement for a Joint Venture (JV) of Local and Foreign Firms is ETB 803 Million (Average) .	
2	Liquid Asset /Cash Flow Requirement	ETB 133 Million	ETB 178 Million
3	General Construction Experience	2 Years Firm Experience under Construction Contracts in the role of Prime Contractor, Joint Venture Partner, Management Contractor or Sub-Contractor.	5 Years Firm Experience under Construction Contracts in the role of Prime Contractor, Joint Venture Partner, Management Contractor or Sub-Contractor.
4	Specific Construction Project Experience	A Minimum of One (1) Any Type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Project with a Value of ETB 1.312 Billion ; OR A Minimum of Two (2) Any Type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Projects Each with a Value of ETB 656 Million ; OR A Minimum of Three (3) any type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Projects Each with a Value of ETB 437 Million ; <i>In all cases, the experiences shall be within the last ten (10) years that has</i>	A Minimum of Two (2) Asphalt Concrete (AC) Road Construction or Upgrading or Rehabilitation Projects Each with a Value of at least ETB 1.875 Billion within the last ten (10) years that has been successfully and substantially completed (80% Completed).

Item /No	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
		<i>been successfully and substantially completed (70% Completed).</i>	
5	Grade	RC - 1 or GC - 1	

4.1.3 Construction Works of Durbete – Kunzula – Gelago - Metema, Lot 1: Durbete – Kunzila Design and Build Road Project

Item /No	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
1	Annual Construction Turnover for the Last Five Years	ETB 655 Million (Peak)	ETB 1.637 Billion (Average)
		The annual construction Turnover (ACT) requirement for a Joint Venture (JV) of Local and Foreign Firms is ETB 1.228 Billion (Average) .	
2	Liquid Asset /Cash Flow Requirement	ETB 204 Million	ETB 272 Million
3	General Construction Experience	2 Years Firm Experience under Construction Contracts in the role of Prime Contractor, Joint Venture Partner, Management Contractor or Sub-Contractor.	5 Years Firm Experience under Construction Contracts in the role of Prime Contractor, Joint Venture Partner, Management Contractor or Sub-Contractor.
4	Specific Construction Project Experience	A Minimum of One (1) Any Type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Project with a Value of ETB 2.006 Billion; OR A Minimum of Two (2) Any Type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Projects Each with a Value of ETB 1.003 Billion; OR A Minimum of Three (3) any type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Projects Each with a Value of ETB 668 Million; <i>In all cases, the experiences shall be within the last ten (10) years that has been successfully and substantially completed (70% Completed).</i>	A Minimum of Two (2) Asphalt Concrete (AC) Road Construction or Upgrading or Rehabilitation Projects Each with a Value of at least ETB 2.866 Billion within the last ten (10) years that has been successfully and substantially completed (80% Completed).
5	Grade	RC - 1 or GC - 1	

4.1.4 Construction Works of Tongo – Assossa, Lot 1: Assossa – Furfur Design and Build Road Project

Item /No	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
1	Annual Construction Turnover for the Last Five Years	ETB 505 Million (Peak)	ETB 1.264 Billion (Average)
		The annual construction Turnover (ACT) requirement for a Joint Venture (JV) of Local and Foreign Firms is ETB 948 Million (Average) .	
2	Liquid Asset /Cash Flow Requirement	ETB 158 Million	ETB 210 Million
3	General Construction Experience	2 Years Firm Experience under Construction Contracts in the role of Prime Contractor, Joint Venture Partner, Management Contractor or Sub-Contractor.	5 Years Firm Experience under Construction Contracts in the role of Prime Contractor, Joint Venture Partner, Management Contractor or Sub-Contractor.
4	Specific Construction Project Experience	A Minimum of One (1) Any Type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Project with a Value of ETB 1.548 Billion; OR A Minimum of Two (2) Any Type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Projects Each with a Value of ETB 744 Million; OR A Minimum of Three (3) any type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Projects Each with a Value of ETB 516 Million; <i>In all cases, the experiences shall be within the last ten (10) years that has been successfully and substantially completed (70% Completed).</i>	A Minimum of Two (2) Asphalt Concrete (AC) Road Construction or Upgrading or Rehabilitation Projects Each with a Value of at least ETB 2.212 Billion within the last ten (10) years that has been successfully and substantially completed (80% Completed).
5	Grade	RC - 1 or GC - 1	

4.2. Qualification and Evaluation Criteria of Package XXI (21) Road Projects

4.2.1 Construction Works of Guliso – Cheliya – Begi, Lot 1: Guliso – Km 66 Design and Build Road Project

Item/ No.	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
1	Annual Construction	ETB 339 Million (Peak)	ETB 848 Million (Average)

Item/No.	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
	<i>Turnover for the Last Five Years</i>	The annual construction Turnover (ACT) requirement for a Joint Venture (JV) of Local and Foreign Firms is ETB 636 Million (Average)	
2	<i>Liquid Asset /Cash Flow Requirement</i>	ETB 106 Million	ETB 141 Million
3	<i>General Construction Experience</i>	2 Years Firm Experience under Construction Contracts in the role of Prime Contractor, Joint Venture Partner, Management Contractor or Sub-Contractor.	5 Years Firm Experience under Construction Contracts in the role of Prime Contractor, Joint Venture Partner, Management Contractor or Sub-Contractor.
4	<i>Specific Construction Project Experience</i>	<p>A Minimum of One (1) Any Type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Project with a Value of ETB 1.187 Billion; OR</p> <p>A Minimum of Two (2) Any Type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Projects Each with a Value of ETB 593 Million; OR</p> <p>A Minimum of Three (3) any type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Projects Each with a Value of ETB 395 Million;</p> <p><i>In all cases, the experiences shall be within the last ten (10) years that has been successfully and substantially completed (70% Completed).</i></p>	<p>A Minimum of Two (2) Asphalt Concrete (AC) Road Construction or Upgrading or Rehabilitation Projects Each with a Value of at least ETB 1.696 Billion within the last ten (10) years that has been successfully and substantially completed (80% Completed).</p>
5	<i>Grade</i>	RC - 1 or GC - 1	

4.2.2 Construction Works of Nejo – Jarso – Begi – Yavo, Lot 1: Nejo – Km 65 Design and Build Road Project

Item /No	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
1	<i>Annual Construction Turnover for the Last Five Years</i>	ETB 325 Million (Peak)	ETB 814 Million (Average)
		The annual construction Turnover (ACT) requirement for a Joint Venture (JV) of Local and Foreign Firms is ETB 610 Million (Average).	
2	<i>Liquid Asset /Cash Flow Requirement</i>	ETB 101 Million	ETB 135 Million
3	<i>General Construction Experience</i>	2 Years Firm Experience under Construction Contracts in the role of Prime Contractor, Joint Venture	5 Years Firm Experience under Construction Contracts in the role of

Item /No	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
		Partner, Management Contractor or Sub-Contractor.	Prime/ Joint Venture Partner / Management Contractor or Sub-Contractor.
4	Specific Construction Project Experience	<p>A Minimum of One (1) Any Type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Project with a Value of ETB 1.140 Billion; OR</p> <p>A Minimum of Two (2) Any Type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Projects Each with a Value of ETB 570 Million; OR</p> <p>A Minimum of Three (3) any type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Projects Each with a Value of ETB 380 Million;</p> <p><i>In all cases, the experiences shall be within the last ten (10) years that has been successfully and substantially completed (70% Completed).</i></p>	<p>A Minimum of Two (2) Asphalt Concrete (AC) Road Construction or Upgrading or Rehabilitation Projects Each with a Value of at least ETB 1.628 Billion within the last ten (10) years that has been successfully and substantially completed (80% Completed).</p>
5	Grade	RC - 1 or GC - 1	

4.2.3 Construction Works of Gimbi – Guye – Alga – Metu, Lot 1: Gimbi – Km 70 Design and Build Road Project

Item /No	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
1	Annual Construction Turnover for the Last Five Years	ETB 338 Million (Peak)	ETB 846 Million (Average)
		The annual construction Turnover (ACT) requirement for a Joint Venture (JV) of Local and Foreign Firms is ETB 634 Million (Average) .	
2	Liquid Asset /Cash Flow Requirement	ETB 105 Million	ETB 141 Million
3	General Construction Experience	2 Years Firm Experience under Construction Contracts in the role of Prime Contractor, Joint Venture Partner, Management Contractor or Sub-Contractor.	5 Years Firm Experience under Construction Contracts in the role of Prime Contractor, Joint Venture Partner, Management Contractor or Sub-Contractor.
4	Specific Construction Project Experience	A Minimum of One (1) Any Type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Project with a Value of ETB 1.815 Billion; OR	A Minimum of Two (2) Asphalt Concrete (AC) Road Construction or Upgrading or Rehabilitation Projects Each with a Value

Item /No	Qualification Criteria	Minimum Requirement	
		Local Bidders	Foreign Bidders
		<p>A Minimum of Two (2) Any Type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Projects Each with a Value of ETB 592 Million; OR</p> <p>A Minimum of Three (3) any type of Asphalt (DBST, TST or AC) Road Construction / Upgrading / Rehabilitation Projects Each with a Value of ETB 395 Million;</p> <p><i>In all cases, the experiences shall be within the last ten (10) years that has been successfully and substantially completed (70% Completed).</i></p>	<p>of at least ETB 1.692 Billion <i>within the last ten (10) years that has been successfully and substantially completed (80% Completed).</i></p>
5	Grade	RC - 1 or GC - 1	

5. If a bidder is awarded and /or recommended for award of any two works contracts by ERA six months prior to the bid submission date of the subject projects, the qualification criteria for the construction turnover will be the aggregate of the criteria of the subject projects; and that of the awarded contracts and/or those recommended to be awarded. A detailed qualification criteria is stated in the respective bidding documents.
6. Interested eligible bidders may obtain further information from and inspect the bidding documents at the address given below from 8:30 a.m. to 12:30 a.m. and 1:30 p.m. to 5:30 p.m. local time from Monday to Thursday, and from 8:30 to 11:30 a.m. and 1:30 p.m. to 5:30 p.m. local time on Friday.

A complete set of bidding documents prepared in English language may be purchased by interested bidders on the submission of a written application to the address below and a nonrefundable fee of **ETB 1,000 or USD 40 for each project**, effective as of **May 14, 2020**. The method of payment shall be in cash or direct deposit to ERA’s account in the **Commercial Bank of Ethiopia - Sengatera Branch** through Account No. **01715-33144600**.
Address: Ethiopian Roads Authority, New Building Block A, Engineering Procurement Directorate, 1st Floor, Office No. 108, Tel: +251-11-833 29 81/ 515-30-15.
7. Bidders can apply for one or for all or for any number of projects from the above listed projects under the packages and shall submit their bid separately for each project they are interested to apply for. However, bidders may be awarded on the projects under a package subjected to fulfilling of the Qualification Criteria for individual and multiple projects specified in the respective bidding documents based on the Employer’s best economical advantage.
8. Bidders shall submit their Bids in two envelopes, the first envelop labeled as “Qualification Information and Bid Security” and the second envelope “Financial Bid”, separate sealed and the two envelopes sealed in on another outer envelope.
9. Evaluation is to be carried out in two stages, Qualification Information first and Financial Bids of qualified Bidders next.
10. Bids must be delivered to the address, time and date specified below. Each bid must be accompanied by a bid security of **ETB 500,000.00** for each project in a format acceptable to

the employer. Late bids will be rejected. One Original and five Copies of the bids have to be submitted. The Qualification information and Bid Security will be opened immediately after the submission deadline in the presence of bidders' representatives who choose to attend, at the address below.

11. The value of total certified payments received in each year shall be adjusted for inflation of Birr value through multiplying by Cn/Co factor, where Cn is value of 1 US Dollar in Birr on the 28 day prior to bid submission date and Co is the value of 1 US Dollar in Birr computed using the selling exchange rate prevailing on the last date of the respective fiscal year.
12. For the Specific construction projects experience requirement, the Contract value of projects referenced by the bidder shall be adjusted to reflect the current purchasing power of Ethiopian Birr by multiplying with Cn/Co factor, where Cn is the current selling exchange rate of 1 US Dollar to Ethiopian Birr which is taken at the 28th days prior to bid submission date and Co is the selling exchange rate of 1 US Dollar to Ethiopian Birr at the date of signing the contract.
13. Bids must be delivered to the address below on or before **June 30, 2020 at 2:30 P.M. for Package 20 - Projects, and July 02, 2020 at 2:30 P.M. for Package 21 - Projects.**

Director General
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14. The Ethiopian Roads Authority reserves the right to accept or reject any or all bids.

ETHIOPIAN ROADS AUTHORITY